**CLASS PROFILE**

Total students **36**
Countries **13**
Women **42%**
Average age at entry to SCM **28**
U.S. citizens / Perm. Resident **42%**
Non-U.S. Citizens **58%**
Self-funded **33**
Partial SCM Scholarship **10**
Company Sponsored **1**
Yellow Ribbon Program **2**
Median GMAT Score **710**
Average years full-time work experience prior to SCM **6**
Median annual salary at last position (without bonus) **$65K**
U.S. students **$80K**, non-U.S. Students **$40K**

**JOB SEARCH**

89% Sought full-time employment (32/36)
3% Continued education or military obligation (1/36)
3% Pursued Internship (1/36)

Of those seeking employment:
91% Received one or more offers by graduation (29/32)
TBD Accepted job offers within 3 months of graduation

Outgoing base salary, without bonus:
Median: **$120,000** (all graduates)
Range: **$87,500 - $150,000**

**Offers accepted by industry:**

- **7%** Bio Tech/Pharmaceuticals
- **4%** Chemicals/Oil & Gas
- **39%** Consulting
- **14%** Food & Beverage
- **4%** High-Tech
- **4%** International Development
- **4%** Manufacturing
- **21%** Retail
- **4%** Transportation/Logistics

**MEDIAN INCOMING SALARY**

- NON-U.S. **$40,000**
- U.S. **$80,000**
- ALL **$65,000**

**MEDIAN OUTGOING SALARY**

- ALL **$120,000**

**INCREASE OVER THE MEDIAN INCOMING SALARY**

- 50% U.S. GRADUATES
- 85% ALL GRADUATES
- 200% NON-U.S. GRADUATES

**Sample Job Titles:**
Manager of Logistics
Senior Consultant
Senior Program Manager
Supply Chain Planner
Director of Innovation and Development
Operations Manager
Global Supply Chain Manager
Enterprise Improvement Associate
Senior Product Manager
Lean Analyst
Supply Chain Analyst
Senior Purchasing Specialist
COMBATANT & AEROSPACE
Ford Motor Company
Tesla Motors
SpaceX

BIO-TECH & PHARMACEUTICALS
Biogen
Genentech
GlaxoSmithKline
Johnson & Johnson
Roche

CHEMICALS & OIL & GAS
ExxonMobil
Schlumberger

CONSULTING
Alix Partners
Amey PLC
A.T. Kearney

INTERNET & SOFTWARE
Facebook
Google
Microsoft
Resilinc

MANUFACTURING
ABB
Adidas
Apple
Cintas
Converse
Cummins
Flextronics
Gap Inc.
Intel
GE
Kiva Systems
Nike, Inc.
Procter & Gamble
Samsung
Unilever

OTHER
World Bank
World Food Programme

RETAIL
Amazon
B2W
Jet.com
Walmart
Wayfair

TRANSPORTATION & LOGISTICS
Caliper
C.H. Robinson
Coyote Logistics
Flexport
OnProcess Technology
Uber

RECRUIT MIT’S SUPPLY CHAIN MANAGEMENT (SCM) STUDENTS

You can recruit MIT’s SCM students for the 2016-2017 academic year. The following information is available in August for students in the SCM and SCALE programs in Spain, Malaysia, and Latin America (approx. 120 students):

- Student Profile Book. Contains student headshots, profiles, and work histories
- Resume Book. Contains full resumes for each student

Download the books at scm.mit.edu. Hard copies are available upon request.
Please contact Sue Wang, SCM Leadership & Career Development Officer, at suewang@mit.edu or +1 617-253-5055.

RECRUITING CALENDAR


September to Mid-December: Recruiting of MIT SCM and SCALE students open for all companies by appointment.

January 9 to 26: SCALE students from Spain, Malaysia, and Latin America arrive at MIT. Open recruiting by appointment available for MIT SCM and SCALE students.

February 7 to May 18 Recruiting of MIT SCM and SCALE students open to all companies by appointment.

RECRUITING OPTIONS

Resume Drop: Hiring firm provides a job description and interested students submit their resumes.

On-Campus Info Session/Interviews: Hiring firm provides lunch/evening presentation to students. Private interviews in breakout rooms follow in the afternoon or next morning.

Social Mixers/Receptions: Network with students in a low-key environment at a local venue.

Skype Interviews: Can be arranged with students from SCALE programs and conducted in the SCM Skype interview room.

GET INVOLVED

Companies who join the Supply Chain Exchange program at the MIT Center for Transportation & Logistics are eligible to sponsor SCM master thesis projects. This increased exposure to the students can improve your recruiting effectiveness.
Learn about the SC Exchange at ctl.mit.edu/partnering or contact Katie Date at datecl@mit.edu or +1 617-253-5239.