



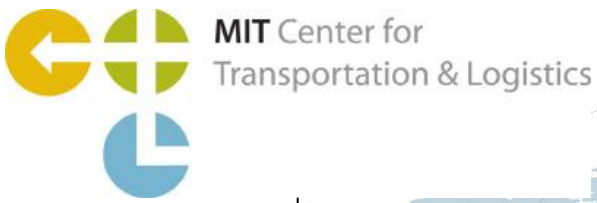
MIT Global SCALE Network Supply Chain Management Graduate Programs: Where Do We Go From Here?

The Alumni Perspective

13 March 2013

Webinar

The MIT Global SCALE Network



- 4 Centers**
- > Identical Educational Programs**
- > 50 Researchers & Faculty**
- > 100 Corporate Partnerships**
- > 100 Current Students**
- > 600 Alumni**
- 1 Network**



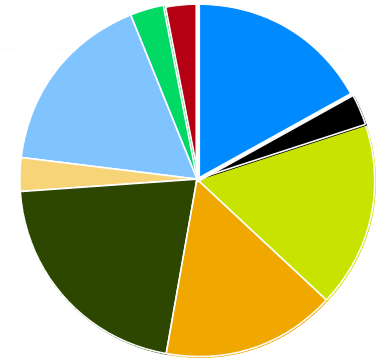
Post Graduate Statistics

SCM Class of 2012

- 97% of students had one or more job offers by graduation
- 100% of students had one or more job offer 3 months after graduation
- 93% Accepted offers at graduation
- 100% Accepted offers 3 months after graduation
- Average median salary: \$115,000 (without bonus)
- That's an 84% increase over the median incoming salary for this class!

ZLOG Class of 2012

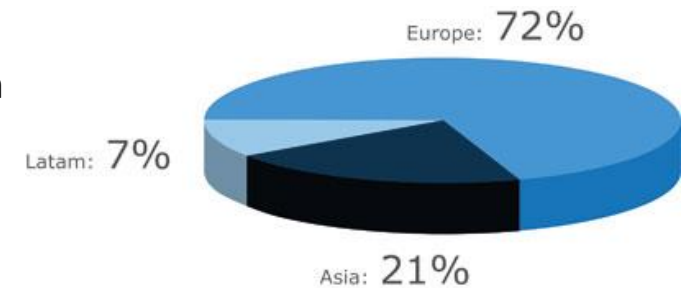
- 85% of students had one or more job offers by graduation
- Average compensation package: €77,200 (\$100,624)
- 62.5% changed country of residence from before the program



Industries accepted offers

- ✓ Consulting - 17%
- ✓ Retail - 17%
- ✓ Transportation - 21%
- ✓ High Technology - 17%
- ✓ Education - 3%
- ✓ Manufacturing - 16%
- ✓ Software - 3%
- ✓ Chemicals - 3%
- ✓ Aerospace - 3%

Offer distribution



Hiring Companies

SCM 2012 Class

- AbInBev
- Amazon (4)
- Apple Inc. (4)
- Boeing
- Coyote Logistics (5)
- Cummins (3)
- Dow AgroSciences
- Dupont
- IBM
- JetBlue
- Malaysia Institute for Supply Chain Innovation
- McKinsey (2)
- Oracle
- PRTM
- The Boston Consulting Group
- Spansion
- Wallenius Wilhelmsen Logistics

ZLOG 2012 Class

- Amazon
- Caterpillar Logistics
- Clariant
- Cummins
- Festo AG
- MSF - Medecins Sans Frontieres
- Niagara Bottling
- Pfizer
- Roche
- Samsung

The positions held within these organizations range from World Wide Supply & Demand Planner to Director of Supply Chain to Senior Consultant to Senior Marketing Analyst and Strategic Services Manager to Global Logistics Improvement Leader to Diagnostics Team Leader to General Manager.

Alumni Profiles

SCM Class

Josh Merrill

SCM 2007

Recruited as Logistics Planner, Chiquita Brands International, Inc; Currently Global Supply Chain Manager, DowAgro Sciences, LLC

Arzum Akkas

SCM 2004

Recruited as Operations Manager, Pepsi Bottling Company; Currently PhD student, MIT

Pakawakul (Tai) Koottatep

SCM 2006

Recruited as Technical Program Manager, Worldwide Transportation Operations, Amazon.com; Currently Senior Manager, NA Consumer Electronics Instock Management at Amazon.com

Chris Kerslake

SCM 2005

Recruited as Senior Consultant, Supply Chain Strategy, IBM Global Business Services; Currently President, Journey Bar LLC.

To read more alumni profiles, visit:

<http://scm.mit.edu/people/alumni>

ZLOG Class

Kaushal Pande

ZLOG 2006

Recruited as Project Lead, Nike; Currently Director Center of Excellence, Nike

Debasis Daspal

ZLOG 2009

Recruited as Director of Global Supply Chain, KDS UK; Currently CEO, KDS Global

HanCheol Lee

ZLOG 2010

Recruited as SCM & Operations Manager, Samsung Mobile; Currently Head of SCM of Operations Team, Samsung Mobile

Joannis Theodorou

ZLOG 2010

Recruited as Senior Associate, The Boston Consulting Group; Currently Operations Manager, Niovis Shipping Co.

To read more alumni profiles, visit:

<http://mastersupplychain.edu.es/people/alumni>



Today's Panel of Alumni



Leo Tom Zachariah
Global Logistics Improvement Leader
Cummins
ZLOG 2011



Jillian Leifer
Senior Supply Chain Analyst, Pepsi
Beverages Company
SCM 2010



Barbara Selim
GCLOG 2011



Florian Schick
Consultant, McKinsey & Company,
ZLOG 2009



Prashant Saran
Senior Operations Manager, Amazon
SCM 2009



Sergio Torres
Operations and Demand Manager,
Abbott Diagnostics
GCLOG 2012

Questions?

For more information, please visit our websites:

SCM

<http://scm.mit.edu>

Master of Engineering in Logistics
MIT Supply Chain Management Program
Massachusetts Institute of Technology - Cambridge, Mass., USA

ZLOG

<http://scm.zlc.edu.es>

Master of Engineering in Logistics & Supply Chain Management
MIT-Zaragoza Program / Zaragoza Logistics Center - Zaragoza, Spain

GCLOG

<http://ctl.mit.edu/gclog>

Graduate Certificate in Supply Chain and Logistics
Massachusetts Institute of Technology - Cambridge, Mass., USA

MSCM

<http://misi.edu.my>

Master of Science in Supply Chain
Malaysia Institute for Supply Chain Innovation – Kuala Lumpur, Malaysia