CLASS PROFILE

Total Students **42**
- Women **40%**
- Countries **17**
- U.S. Citizens / Perm. Resident **36%**
- Non-U.S. Citizens **64%**

STEM Undergraduate Degrees **64%**
- Average GMAT Score **720**
- Average Age at Entry to SCM **29**
- Median Years Full-time Work Experience **5**

SOURCE OF ACCEPTED OFFERS:
- SCM/MIT-facilitated recruiting* **71%**
- Direct-apply: **16%**
- Personal Contacts: **13%**
* includes MIT job postings and alumni referrals

91% of graduates employed in the US

BASE SALARY:
(90% provided usable salary data)
- Median: **$130,000**
- Average: **$123,500**
- Range: **$82,000 - $150,800**

SIGNING BONUS:
(86% reporting a salary received a signing bonus)
- Median: **$22,500**
- Average: **$29,200**
- Range: **$5,000 - $60,000**

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FUNCTIONAL ROLES UPON HIRE:
- Consulting **20%**
- Demand Planning **13%**
- Procurement **10%**
- Product Management **3%**
- Program Management **23%**
- Project Management **20%**
- Strategy **3%**
- Transportation Mgmt **3%**
- Warehouse Mgmt **3%**
- Other **10%**

JOBS SEARCH

91% of SCM students received a job offer by graduation | 86% were employed at graduation

91% of graduates employed in the US

INCREASE OVER THE MEDIAN INCOMING SALARY

140% non-U.S. graduates

103% all graduates

53% U.S. graduates

BASE SALARY:
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- Median: **$130,000**
- Average: **$123,500**
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91% of SCM students received a job offer by graduation | 86% were employed at graduation

Offers accepted by industry:
- **3%** Bio Tech/Pharmaceuticals
- **16%** Consulting
- **6%** Food & Beverage
- **27%** Manufacturing
- **6%** Medical Device
- **3%** Retail
- **39%** Transport/Logistics

Functional roles upon hire:
- **20%** Consulting
- **13%** Demand Planning
- **10%** Procurement
- **3%** Product Management
- **23%** Program Management
- **20%** Project Management
- **3%** Strategy
- **3%** Transportation Mgmt
- **3%** Warehouse Mgmt
- **10%** Other
COMPANIES THAT RECRUITED FROM THE CLASS OF 2018

BIO-TECH & PHARMACEUTICALS
Alnylam
Charles River Laboratories

CONSULTING
Alix Partners
Chainalytics
Deloitte
Fortna
Llama Soft
McKinsey & Co
PA Consulting
Power Advocate
PricewaterhouseCoopers
Tata Consultancy Services
Tools Group
Zolfo Cooper

FOOD & BEVERAGE
Ahold-Delhaize
Anheuser-Busch InBev
Chef’d
Corteva Agriscience

HEALTHCARE
Bayer
Davita
Fresenius
McKesson
Philips Healthcare

MANUFACTURING
3M
Adidas
Apple
Converse
Cummins
Danaher Corporation
Dell
Eaton
Flex
Kohler
Lenovo

MEDICAL DEVICE
Align Technology
Becton Dickinson
Boston Scientific
J&J
Stryker
UTC Aerospace
Wright Medical

OIL & GAS
Schlumberger

RETAIL
Amazon
Gap, Inc
Luxottica
Walmart
Wayfair

SOFTWARE/INTERNET
Alibaba
Facebook
Google
JD.com

TRANSPORTATION & LOGISTICS
Aurora Flight Services
Damco
DHL
OmniTrax
Uber Freight
XL Hybrids

OTHER
New York Times
World Food Program

RECRUIT MIT’S SUPPLY CHAIN MANAGEMENT (SCM) STUDENTS

You can recruit MIT’s SCM students for the 2018-2019 academic year. The following information is available upon request beginning in August for students in the SCM and SCALE (Supply Chain and Logistics Excellence network) programs in Spain, Malaysia, Luxembourg, China, and Latin America (approx. 190 students):

- **Student Profile Book.** Contains student headshots, profiles, and work histories
- **Resume Book.** Available upon request

Please contact Len Morrison, SCM Leadership & Career Development Officer, at lmorriso@mit.edu or +1 617-253-5055.

**RECRUITING CALENDAR**

**Late August:** Presentations by partner companies sponsoring MIT SCM capstone research projects.

**September to Mid-December:** Recruiting of MIT SCM and SCALE students.

**January:** SCALE students from Spain, Malaysia, Luxembourg, China, and Latin America arrive at MIT. Open recruiting by appointment available for MIT SCM and SCALE students.

**February to May:** Recruiting of MIT SCM and SCALE students open to all companies by appointment.

**RECRUITING OPTIONS**

**Resume Drop:** Hiring firm provides a job description and interested students submit their resumes.

**On-Campus Info Session/Interviews:** Hiring firm provides lunch/dinner presentation to students. Private interviews in breakout rooms to follow.

**Social Mixers/Receptions:** Network with students in a low-key environment at a local venue.

**Skype Interviews:** Can be arranged with students from SCALE programs.

**GET INVOLVED**

Companies that join the Supply Chain Exchange program at the MIT Center for Transportation & Logistics are eligible to sponsor SCM capstone research projects. This increases exposure to the students and can improve your recruiting effectiveness. Learn about the SC Exchange at ctl.mit.edu/partnering or contact Katie Date at datecl@mit.edu or +1 617-253-5239.
MIT Supply Chain Management Program
Center for Transportation & Logistics
Massachusetts Institute of Technology
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